

CÔNG TY CỔ PHẦN FPT  
*FPT CORPORATION*

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc  
THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

Số: 174/FPT-FMC

No.: /FPT-FMC

Hà Nội, ngày 13 tháng 07 năm 2023

Hanoi, July 13<sup>th</sup> 2023

**CÔNG BỐ THÔNG TIN BẤT THƯỜNG**  
***IRREGULAR INFORMATION DISCLOSURE***

**Kính gửi:** Ủy ban Chứng khoán Nhà nước  
Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh  
**To:** *The State Securities Commission*  
*Hochiminh Stock Exchange*

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

- Địa chỉ/*Address*: Số 10, phố Phạm Văn Bạch, Phường Dịch Vọng, Quận Cầu Giấy, Thành phố Hà Nội, Việt Nam/ *10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam*

- Điện thoại liên hệ/*Tel.*: 024. 7300 7300 Fax: 024. 3768 7410

- E-mail: [ir@fpt.com.vn](mailto:ir@fpt.com.vn) website: <https://fpt.com.vn>

2. Nội dung thông tin công bố / *Content of Information disclosure*: Kết quả kinh doanh Quý 2 năm 2023 / *FPT's financial performance of Q2/2023*.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 13/07/2023 tại đường dẫn <https://fpt.com.vn/vi/nha-dau-tu/thong-tin-cong-bo/> *This information was published on the company's website on 13/07/2023, as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*



*certify that the information provided is true and correct and we bear the full responsibility to the law.*

*Tài liệu đính kèm/Attached documents: Kết quả kinh doanh Quý 2 năm 2023/ FPT's financial performance of Q2/2023*

**Đại diện tổ chức**  
**Organization representative**

Người được UQ CBTT  
*Person authorized to disclose information*



Mai Thị Lan Anh



## **FINANCIAL PERFORMANCE HIGHLIGHTS IN Q2/2023**

6 months of 2023, FPT recorded revenue of VND 24,166 billion, profit before tax of VND 4,339 billion, up by 21.9% and 19.3% respectively over the same period last year, following the guidance set out at the 2023 Annual General Meeting of Shareholders. Profit-after-tax attributable for parent company's shareholder reached VND 3,003 billion (+20.6% YoY), EPS (Earning Per Share) reached VND 2,732/share, increased by 19.8% compared to the previous year.

### **Japan market posted robust growth of 39.1% despite JPY depreciation.**

Technology sector (including Domestic IT Services and Global IT Services) continues to play a key role, contributing 59% of revenue and 46% of pre-tax profit of FPT Corporation, equivalent to VND 14,202 billion (+25.1% YoY) and 2,005 (+26,3% YoY) billion VND respectively.

Global IT Service revenue reached VND 11,227 billion, up by 30.2%, profit before tax reached VND 1,834 billion, up by 34.6% over the same period last year. Notably, revenue grew in all markets, especially in Japan (up by 39.1% YoY) despite JPY depreciation, thanks to the rising demand for digital transformation. FPT has also actively implemented currency hedging measures and adjusted selling prices to closely follow the fluctuations of the Japanese Yen to ensure stable growth of the Japanese market. At the same time, the Company also promoted activities to promote business development such as opening new offices, promoting contracts with large corporations. In early June, FPT opened its 15th office in this country. Most recently, on June 23rd, the Company also signed a cooperation agreement with Honda to develop work opportunities in the field of information technology service management on a global scale.

Digital transformation revenue reached VND 4,886 billion, an increase of 40% over the same period, affirming the ability to provide effective and comprehensive digital transformation services of the company.

Global IT Services recorded newly signed revenue of VND 15,017 billion, up by 28.6% over the same period, including 13 projects with a scale of \$5mn+.

Domestic IT services still encountered difficulties as demand from enterprises has not resumed, reaching revenue and pre-tax profit of VND 2,975 billion (+9% YoY) and VND 171 billion (-

24.3% YoY). The company continues to promote cooperation with the government sectors, foreign businesses and other resilient economic sectors to ensure growth. With the support from the government and local authorities, FPT has promoted the signing of digital transformation cooperation agreements with nearly 30 localities and trained digital transformation awareness for nearly thousands of local leaders across the country.

**Telecommunication and Education sector continue to achieve sustainable growth**

Telecommunications services segment grew by 10.4% over the same period last year, reaching VND 7,423 billion; PBT increased by 14.5%, reaching VND 1,475 billion.

The strong demand for education in the IT industry has contributed to boosting FPT's Education revenue by 42% compared to the same period last year, reaching VND 2,754 billion.

***Organization representative  
Person authorized to disclose information***



**Mai Thi Lan Anh**

